

July 2017

Warren County, VA

Sold Summary

	Jul 2017	Jul 2016	% Change
Sold Dollar Volume	\$16,486,037	\$13,476,070	22.34%
Avg Sold Price	\$253,631	\$232,346	9.16%
Median Sold Price	\$235,000	\$216,450	8.57%
Units Sold	65	58	12.07%
Avg Days on Market	69	88	-21.59%
Avg List Price for Solds	\$258,533	\$241,025	7.26%
Avg SP to OLP Ratio	95.3%	96.2%	-0.96%
Ratio of Avg SP to Avg OLP	96.2%	97.2%	-1.07%
Attached Avg Sold Price	\$153,506	\$108,390	41.62%
Detached Avg Sold Price	\$265,715	\$244,040	8.88%
Attached Units Sold	7	5	40.00%
Detached Units Sold	58	53	9.43%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jul 2017	Jul 2016	% Change
Active Listings	276	347	-20.46%
New Listings	103	93	10.75%
New Under Contracts	42	39	7.69%
New Contingents	38	29	31.03%
New Pendings	80	68	17.65%
All Pendings	124	104	19.23%

Financing (Sold)

Assumption	0
Cash	13
Conventional	30
FHA	10
Other	7
Owner	0
VA	5

Days on Market (Sold)

0	4
1 to 10	13
11 to 20	10
21 to 30	10
31 to 60	9
61 to 90	7
91 to 120	2
121 to 180	2
181 to 360	7
361 to 720	0
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	2	1	1	0	2	0	0	14	1	0
\$100K to \$149,999	1	2	3	1	0	0	0	10	0	0
\$150K to \$199,999	2	1	6	0	2	0	0	30	1	0
\$200K to \$299,999	0	0	16	2	8	0	0	107	1	0
\$300K to \$399,999	0	0	0	0	4	0	0	54	0	0
\$400K to \$499,999	0	0	2	0	8	0	0	33	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	9	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	7	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>5</b>	<b>4</b>	<b>28</b>	<b>3</b>	<b>25</b>	<b>0</b>	<b>0</b>	<b>273</b>	<b>3</b>	<b>0</b>
Avg Sold Price	\$119,480	\$119,475	\$227,668	\$198,881	\$337,576	\$0	\$0			
Prev Year - Avg Sold Price	\$131,186	\$108,390	\$223,588	\$0	\$314,682	\$0	\$0			
Avg Sold % Change	-8.92%	10.23%	1.82%	0.00%	7.28%	0.00%	0.00%			
Prev Year - # of Solds	7	5	27	0	19	0	0			

Active Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	2	1	1	0	2	0	0	14	1	0
\$100K to \$149,999	1	2	3	1	0	0	0	10	0	0
\$150K to \$199,999	2	1	6	0	2	0	0	30	1	0
\$200K to \$299,999	0	0	16	2	8	0	0	107	1	0
\$300K to \$399,999	0	0	0	0	4	0	0	54	0	0
\$400K to \$499,999	0	0	2	0	8	0	0	33	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	9	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	7	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>5</b>	<b>4</b>	<b>28</b>	<b>3</b>	<b>25</b>	<b>0</b>	<b>0</b>	<b>273</b>	<b>3</b>	<b>0</b>
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