

September 2022
Warren County, VA

Sold Summary

| | Sep 2022 | Sep 2021 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$24,445,098 | \$24,096,290 | 1.45% |
| Avg Sold Price | \$368,057 | \$343,624 | 7.11% |
| Median Sold Price | \$352,500 | \$300,950 | 17.13% |
| Units Sold | 67 | 70 | -4.29% |
| Avg Days on Market | 27 | 20 | 35.00% |
| Avg List Price for Solds | \$370,380 | \$344,232 | 7.60% |
| Avg SP to OLP Ratio | 97.0% | 99.1% | -2.11% |
| Ratio of Avg SP to Avg OLP | 96.9% | 98.9% | -2.05% |
| Attached Avg Sold Price | \$209,725 | \$191,428 | 9.56% |
| Detached Avg Sold Price | \$378,272 | \$360,535 | 4.92% |
| Attached Units Sold | 4 | 7 | -42.86% |
| Detached Units Sold | 63 | 63 | 0.00% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

| | Sep 2022 | Sep 2021 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 112 | 93 | 20.43% |
| New Listings | 62 | 87 | -28.74% |
| New Under Contracts | 0 | 0 | 0% |
| New Contingents | 0 | 0 | 0% |
| New Pending | 60 | 72 | -16.67% |
| All Pending | 87 | 123 | -29.27% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 10 |
| Conventional | 29 |
| FHA | 12 |
| Other | 1 |
| Owner | 0 |
| VA | 10 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 1 |
| 1 to 10 | 23 |
| 11 to 20 | 9 |
| 21 to 30 | 9 |
| 31 to 60 | 14 |
| 61 to 90 | 8 |
| 91 to 120 | 1 |
| 121 to 180 | 1 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$150K to \$199,999 | 3 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 4 | 0 | 9 | 2 | 1 | 0 | 0 | 15 | 4 | 0 |
| \$300K to \$399,999 | 2 | 0 | 15 | 0 | 8 | 0 | 0 | 40 | 9 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 3 | 0 | 0 | 17 | 8 | 0 |
| \$500K to \$599,999 | 1 | 0 | 6 | 0 | 1 | 0 | 0 | 8 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 5 | 0 | 0 | 6 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 10 | 2 | 34 | 2 | 19 | 0 | 0 | 91 | 21 | 0 |
| Avg Sold Price | \$280,490 | \$164,500 | \$369,145 | \$254,950 | \$445,589 | \$0 | \$0 | | | |
| Prev Year - Avg Sold Price | \$248,797 | \$184,166 | \$355,016 | \$235,000 | \$437,949 | \$0 | \$0 | | | |
| Avg Sold % Change | 12.74% | -10.68% | 3.98% | 8.49% | 1.74% | 0.00% | 0.00% | | | |
| Prev Year - # of Solds | 10 | 6 | 36 | 1 | 17 | 0 | 0 | | | |

Active Detail

| Price Ranges | Residential | | | | | | Condo/Coop | Active Listings | | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | Residential | | Condo/Coop |
| | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH | Attached | Detached | Attached/TH | Attached |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$150K to \$199,999 | 3 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 4 | 0 | 9 | 2 | 1 | 0 | 0 | 15 | 4 | 0 |
| \$300K to \$399,999 | 2 | 0 | 15 | 0 | 8 | 0 | 0 | 40 | 9 | 0 |
| \$400K to \$499,999 | 0 | 0 | 2 | 0 | 3 | 0 | 0 | 17 | 8 | 0 |
| \$500K to \$599,999 | 1 | 0 | 6 | 0 | 1 | 0 | 0 | 8 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 5 | 0 | 0 | 6 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 10 | 2 | 34 | 2 | 19 | 0 | 0 | 91 | 21 | 0 |
| Avg Sold Price | \$280,490 | \$164,500 | \$369,145 | \$254,950 | \$445,589 | \$0 | \$0 | | | |
| Prev Year - Avg Sold Price | \$248,797 | \$184,166 | \$355,016 | \$235,000 | \$437,949 | \$0 | \$0 | | | |
| Avg Sold % Change | 12.74% | -10.68% | 3.98% | 8.49% | 1.74% | 0.00% | 0.00% | | | |
| Prev Year - # of Solds | 10 | 6 | 36 | 1 | 17 | 0 | 0 | | | |