## August 2023

Warren County, VA

## Sold Summary

|  | Aug 2023 | Aug 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 23,200,576$ | $\$ 22,209,877$ | $4.46 \%$ |
| Avg Sold Price | $\$ 400,849$ | $\$ 381,906$ | $4.96 \%$ |
| Median Sold Price | $\$ 386,500$ | $\$ 360,250$ | $7.29 \%$ |
| Units Sold | 58 | 58 | $0.00 \%$ |
| Avg Days on Market | 34 | 24 | $41.67 \%$ |
| Avg List Price for Solds | $\$ 400,009$ | $\$ 382,928$ | $4.46 \%$ |
| Avg SP to OLP Ratio | $99.0 \%$ | $98.2 \%$ | $0.85 \%$ |
| Ratio of Avg SP to Avg OLP | $98.4 \%$ | $98.3 \%$ | $0.11 \%$ |
| Attached Avg Sold Price | $\$ 261,666$ | $\$ 186,600$ | $40.23 \%$ |
| Detached Avg Sold Price | $\$ 408,441$ | $\$ 392,559$ | $4.05 \%$ |
| Attached Units Sold | 3 | 3 | $0.00 \%$ |
| Detached Units Sold | 55 | 55 | $0.00 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2023 | Aug 2022 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 88 | 118 | $-25.42 \%$ |
| New Listings | 72 | 71 | $1.41 \%$ |
| New Under Contracts | 0 | 0 | $0 \%$ |
| New Contingents | 0 | 0 | $0 \%$ |
| New Pendings | 55 | 69 | $-20.29 \%$ |
| All Pendings | 69 | 101 | $-31.68 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 9 |
| Conventional | 30 |
| FHA | 8 |
| Other | 2 |
| Owner | 0 |
| VA | 7 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 30 |
| 11 to 20 | 8 |
| 21 to 30 | 5 |
| 31 to 60 | 1 |
| 61 to 90 | 6 |
| 91 to 120 | 4 |
| 121 to 180 | 1 |
| 181 to 360 | 3 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 2 | 1 | 6 | 1 | 0 | 0 | 0 | 7 | 1 | 0 |
| \$300K to \$399,999 | 0 | 0 | 13 | 1 | 6 | 0 | 0 | 22 | 1 | 0 |
| \$400K to \$499,999 | 1 | 0 | 15 | 0 | 1 | 0 | 0 | 24 | 4 | 0 |
| \$500K to \$599,999 | 0 | 0 | 5 | 0 | 3 | 0 | 0 | 14 | 0 | 0 |
| \$600K to \$799,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 10 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 3 | 1 | 41 | 2 | 11 | 0 | 0 | 82 | 6 | 0 |
| Avg Sold Price | \$306,706 | \$205,000 | \$395,210 | \$290,000 | \$485,500 | \$0 | \$0 |  |  |  |
| Prev Year - Avg Sold Price | \$297,625 | \$186,600 | \$420,586 | \$0 | \$383,401 | \$0 | \$0 |  |  |  |
| Avg Sold \% Change | 3.05\% | 9.86\% | -6.03\% | 0.00\% | 26.63\% | 0.00\% | 0.00\% |  |  |  |
| Prev Year - \# of Solds | 8 | 3 | 32 | 0 | 15 | 0 | 0 |  |  |  |

